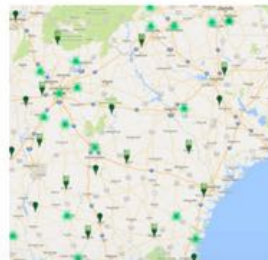


FIND A LOCAL PROPERTY IN GEORGIA

Search listings from the most trusted and esteemed land professionals in Georgia on the RLI Georgia Chapter Land Connections listing site.



FIND A LAND CONSULTANT IN GEORGIA

Looking for advice on buying or selling land? Search the RLI Georgia Chapter database for the most knowledgeable and esteemed land professionals in Georgia.

End of 1st Qtr 2021 & Upcoming Events - Inside the Issue

GA CHAPTER COURSES

GA Chapter RLI offers LANDU and CE Courses throughout the year. Knowledge & Skills for your Land Broker business. P.02

FEATURED MEMBER LISTING

GA Chapter Field Notes Quarterly Newsletter features a Member's Profile and selected Feature Property each Qtr. P.03

UPCOMING EVENTS

GA Chapter host opportunities throughout the year to network with fellow Land Professionals GA and the southeast. P.04

MEMBERSHIP HAS ITS BENEFITS

by Elena Stanfield - 2021 Vice President GA Chapter RLI

I truly believe that those who choose a Realtors Land Institute membership are among the most educated, trusted and experienced land real estate professionals in the industry. No matter if you are considering becoming an elite Accredited Land Consultant (ALC) or just looking for ways to be one of the best in the industry, being a member of RLI offers a wide range of benefits that make the membership a valuable resource. *(continued on P.03)*





GA CHAPTER - PRESIDENT'S UPDATE

by Mike Garrett, ALC - 2021 President GA Chapter RLI

Dear members,

I am honored to serve as your GA Chapter RLI 2021 President. I appreciate the great efforts and leadership of our Immediate Past President, Raborn Taylor III. His tenacious and ongoing passion for the land industry has lead us through a year of many unforeseen challenges while managing to find ways to provide opportunities for growth to our Chapter members.

We have two 2021 upcoming events for our GA Chapter RLI on the calendar for 2021. First, the SunBelt AgExpo in Moultrie, GA October 19-21, 2021. Second, we will end the year with the 2021 GA Chapter Annual Meeting & Induction of Officers. This will be on December 9th from 10am-3pm at the GA Forestry Association in Forsyth, GA. We will be bringing a panel of experts in to discuss the hot topics for our land industry.

If you are looking for elite land education, National LANDU week is close by in TN. The 2021 LANDU Education Week will be held at the Middle Tennessee Association of REALTORS® in Murfreesboro, TN from June 6-14, 2021 <https://www.rliland.com/education/landu-education-week/>

Thank you for the opportunity to serve you as your 2021 GA Chapter RLI President. I look forward to working together to strengthen our GA Chapter in 2021.

Sincerely,
Mike Garrett, ALC
2021 GA Chapter RLI President
678-540-4300
info@garrettlandbrokers.com

[2021 GA Chapter President's - Full Message](#)



GA CHAPTER COURSES

by FD Bell
Administrator
GA Chapter RLI

The 1st Quarter of 2021 educational opportunities began with an invitation from Coldwell Banker Commercial Metro Brokers. CBC Metro Brokers invited the GA Chapter RLI & RLI Instructor Raborn Taylor III, CCIM, ALC, to present our LANDU Land 101: Fundamentals of Land Brokerage to a classroom of 32 Commercial Brokers/Agents on Feb 16-17, 2021. The course was filled to capacity at 32 attendees with a waiting list of brokers & agents eager to participate. The success of the LANDU course, has paved the way for potential future collaboration on course offerings between CBC Metro Brokers and GA Chapter RLI.

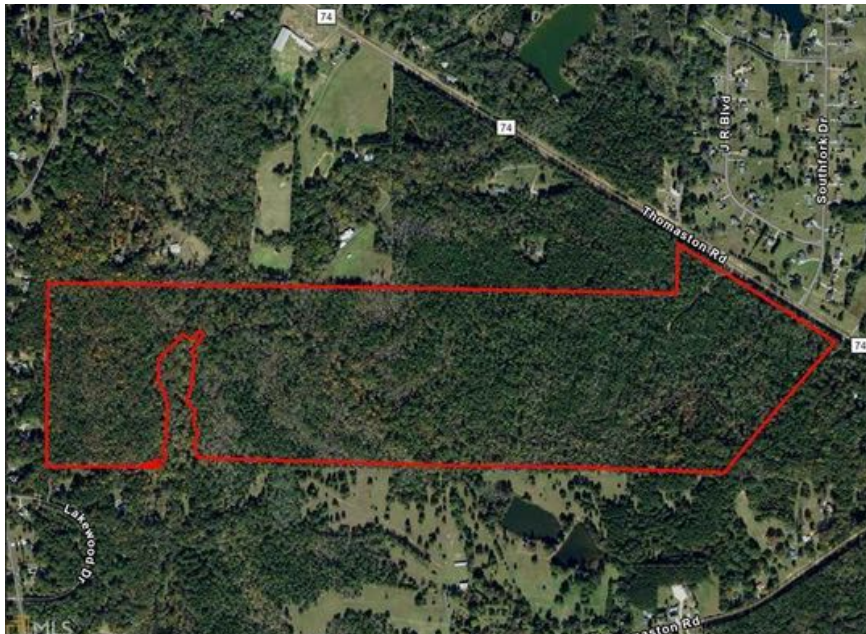
Recreational Land LANDU course May 26 & 27 Cartersville, GA

Recreational Land Real Estate
LANDU

16 ALC Credit Hours Course
14 GA Real Estate Continuing

Recreational land real estate is a diverse and growing segment within the land industry. Regional opportunities exist in land sales used for hunting, fishing, boating, ranching, camping, and more. The overall goal of this course is to introduce real estate professionals to the tools needed to work with buyers and sellers of all types of recreational property.

RESERVE YOUR SEAT!



FEATURED LISTING

by Jack Frankhouser, ALC

This 185 acre property features Rolling topography, Natural pine and hardwood timber and Beautiful perennial streams with natural shoals. With its 1,431 feet of Road frontage along Thomaston Road/Highway 74, available utilities, proximity to Macon, I-475, distribution centers, shopping, groceries, dining and other amenities, this property could make an excellent development site. Please call for additional information or to schedule a showing.

Jack Frankhouser, ALC, Land Broker & Registered Forester

With his background and expertise in forestry and as an Accredited Land Consultant, licensed real estate agent and registered forester, Jack offers a strong foundation to provide excellent service as a realtor with Green Hill Land & Timber.

Green Hill Land & Timber, LLC
375 Green Hill Road
Sylvania, Georgia 30467

912-863-3745 Office
912-682-6429 Mobile



MEMBERSHIP HAS ITS BENEFITS

by Elena Stanfield
Vice President-GA Chapter

I have been a member of RLI for a little over 2 years. I just completed my last education class towards my ALC designation. These intense classes have helped me not only in my overall land knowledge but have also given me more confidence when meeting with prospective buyers and sellers. In addition, I have taken almost all the classes for free! I received numerous scholarship grants through Georgia Association of Realtors (GAR) that I applied for after completing the test and receiving my certificate.

You can also receive these scholarship grants towards your ALC designations. Furthermore, The Realtors Land Institute Land Education Foundation (LEF) seeks to provide financial scholarship grants for assistance in land-based education opportunities. These are 2 great avenues to help pay for your journey towards the ALC status.

“
The Realtors Land Institute Land Education Foundation (LEF) seeks to provide financial scholarship grants for assistance in land-based education opportunities.
..... ”

Stay tuned to the upcoming quarterly GA RLI newsletters as I highlight other membership benefits that you receive through becoming an RLI member. If you have any questions on membership benefits please email me at sellingruralgeorgia@gmail.com.

Membership Info:
rligeorgiachapter.com/membership/categories-of-membership

Accredited Land Consultant (ALC) Designation



▶ What is the ALC Designation?

- ▶ The Accredited Land Consultant (ALC) Designation is a symbol in the land industry of the most prestigious, experienced, and highest performing land sales experts.
- ▶ RLI offers the ALC Designation to agents who complete RLI's rigorous education, volume, and application requirements.



CONGRATULATIONS NEW ALC'S & WELCOME NEW MEMBERS

by Mike Garrett, ALC - 2021 President GA Chapter RLI

Welcome, New REALTORS® Land Institute & GA Chapter RLI Members!

Welcome, New RLI & GA Chapter RLI Members! We are excited to have you on board. New members have access to all RLI membership benefits, as well as a network of over 1,300 land professionals and fellow members. We are proud to recognize the new members who have joined RLI within the last six months below.

Cary Farrington
Southeastern Land Group

Berron Brown
EXP REALTY

Ginny Moore
Keller Williams Realty Atl Metro East

Pasha McCain
Keller Williams Realty Atl Partners

James Potts
RE/MAX Southern

Michael Cox
Coldwell Banker KPDD

Dennis Hankins
Maximum One Greater Atl Realtors



UPCOMING EVENTS

by FD Bell - Administrator
GA Chapter RLI

Networking & Educational
Opportunities 2021

GA Chapter RLI

May 26 & 27 - Recreational Land Course

Raborn Taylor III, CCIM, ALC - RLI Instructor
Cartersville-Bartow Chamber of Commerce
16 Hours towards ALC Designation
14 GA Continuing Ed Credit

June 6-14 - LANDU Education Week

Tennessee Association of REALTORS®
Murfreesboro, TN
TN Chapter RLI - Host

Late Summer/Early Fall
Southeast Multi Chapter event
Callaway Gardens
More Info to come!

October 19-20 - Sunbelt Ag Expo

Booth #80 - Agricultural Building
Moultrie, GA
sunbeltexpo.com.

December 9th - GA Chapter Annual

GA Forestry Association
Forsythe, GA

“
*Come Share, Learn,
and Connect with
Some of the Best Land
Brokers in the
Business.*”

National RLI Events 2021

- National Land Conference
 - Spring 2022 - TBA
- LANDU
 - June 6-14 - Murfreesboro, TN
- ALC Networking Retreat
 - Fall 2021 - TBA

Additional Events/Dates
rliland.com

galandinstitute@gmail.com

